BBB is Hiring!

Start your job search with Trust!!  BBB, the leader in advancing marketplace trust, is currently hiring Business Relations Specialists to join our team.

Business Development Representative is vital in supporting our growth by identifying and contacting businesses, informing them of the value and advantages of Accreditation and ultimately signing up businesses to partner with BBB.

The ideal candidate will:
- Be a person of honesty, ethics and integrity
- Possess a strong work ethic
- Possess excellent customer service skills
- Be highly self-motivated and dependable
- Be a high achiever focused on results
- Possess a positive attitude
- Possess the ability to effectively manage time and establish priorities
- Have a desire to be the best
- Previous phone experience a plus

Experience/Education Necessary:
- Experience prospecting, developing sales leads and cold calling.
- Be able to overcome objections and prior success with one call closes.
- Strong attention to detail and goal oriented.
- Commitment to excellent customer service.
- Excellent written and verbal communication abilities.
- Ability to prioritize and manage multiple responsibilities.
- Basic Computer Knowledge and Microsoft Office Skills.

BBB provides a benefit package that includes: Medical insurance, paid holidays and paid time off. Earns potential $35,000 - $55,000 first year.

Come Join Our BBB Family!!!
If interested, email resume with letter of interest to: jobs@bbbarkansas.org

Or mail to:
BBB of Arkansas
12521 Kanis Road
Little Rock, AR  72211

Fax (501) 664-0024