**The Critical Importance of Truth:**

1. **SEEking WISDOM**
   Ethical or high-character people courageously seek something greater than intelligence or knowledge (knowing what is); they seek wisdom (knowing what is right or true). Wisdom must logically culminate in the identifi cation of conscience-convicting truth to be intellectually honest. Hence, the relentless pursuit of truth, its source and its compelling advocacy is the moral objective of ethical character-building people. (Observable Virtues: principled, prudent, contemplative)

**Applying Truth First to Ourselves:**

2. **FIDELITY**
   High-character people courageously strive to be what they say they are. Their behavior matches their beliefs. As a result, they resist the temptation to sacriifi ce “what is right or wise” for “what might work or be popular” and overcome private and peer temptations that would render them hypocrites. Only those who strive after what is true and then fi rst apply this consistently to themselves, are capable of authentically creating order and building trust (the prerequisites to relationships) within their organizations, marriages, families, fellowships, friendships, teams, etc. (Observable Virtues: courageous, sober, refl ective, self-aware, single-minded)

**Applying Truth in our Relationships:**

3. **INTEGRITY**
   High-character people do what they say they will do. Because of their habits of wisdom and fi delity, they demonstrate the courage of their convictions by doing what they say they will do even when there is great pressure to do otherwise. As a result, they do not manipulate anything or anyone at any time. (Observable Virtues: consistent, predictable, orderly, faithful, guileless)

4. **COMPASSION FOR OTHERS**
   High-character people are compelled by wisdom, fi delity and integrity to extend unmerited kindness to others as an act of the will. They are compelled by an operative conscience (rather than their emotions) to be genuinely benevolent and sacrifi cially giving. They abhor meanness, cruelty and neglect of others. Act-of-the-will compassion makes loving the “hard-to-love,” possible. (Observable Virtues: kind, gentle, patient, benevolent, generous)

5. **HONESTY**
   High-character people speak the truth with compassion. Ethical people speak up, present their facts with thoughtful accuracy, and do so with compassion. They are not aviators; they are carefronters: they confront because they care. They clearly qualify their yes and no and thereby minimize misunderstandings. They do not deliberately mislead or deceive others by misrepresentations, overstatements, partial truths, selective omissions or other intentional means. They take responsibility and do not shift blame. To avoid confusing others, high-character people break habits of sarcasm and cynicism. To avoid infl uencing others, they avoid sanctimonious and condescending tones. (Observable Virtues: discrete, discerning)

6. **JUSTICE**
   High-character people uphold truth, expose error and correct wrongs. Just people are diligent in weighing evidence. They contend for truth and perform vigorous and unbiased examinations of individuals and institutions. Just people do not oppress powerless persons, or condemn innocent persons; they protect them. In the process of affi rming good and reproving evil, they strive not to be harsh, exasperating or manipulative. Just people organize to determine what outcome, however difficult or painful, is right. (Observable Virtues: upright, bold, diligent, decisive)

7. **ACCOUNTABILITY**
   High-character people scrutinize themselves and welcome the scrutiny of others. They acknowledge that human nature compels us toward independence. Our preference for independence results in isolation from one another. Isolation breeds temptation to unethical conduct. High-character people resist this chain reaction by adopting transparent and work-styles that invite inspection. They place themselves in relationships that motivate self-examination and encourage constructive critique from others, particularly those they serve. (Observable Virtue: an open, up-front, disclosing spirit)

8. **RESPECT**
   High-character people treat others as they would want to be treated. They have an accurate view of the human condition; namely that every person is capable of both dignifi ed and depraved conduct. As a result, they weigh the intrinsic worth of others as exactly equal to their own worth. This is why people of character are convicted by the Golden Rule. This conviction makes valuing diverse roles, giftedness, skills, style, personality, race, religion, and genders logical. Respect leads diverse people to value the dignity of others while having the liberty to passionately disagree with their opinions (opinions that can be infl unced by our depravity). (Observable Virtue: an inclusive, engaging and honoring spirit)

9. **promise-keeping and TRUSTWORTHINESS**
   High-character people do not break their word with others. Because they prize interpersonal trust, they do not make promises lightly; they are candid in supplying relevant information and they are diligent in fulfi lling their commitments. They make every reasonable effort to fulfi l both the letter and the spirit of their promises. They tirelessly maintain a promised confi dence. They do not interpret agreements in any unreasonably technical or legalistic manner in order to rationalize non-compliance or to justify escaping their promises. (Observable Virtue: faithfulness)

10. **EXCELLENCE**
   High-character people strive to be their best knowing that this enables them to do their best every day. Ethical people experience good being “that fuels great doing.” Excellence is the result of high character merging with high competence. Excellence is a high task achieved virtuously. When high-character people collaborate, they produce a “cultural-excellence” True and enduring organizational excellence, therefore, is only sustainable by people of high character. (Observable Virtues: self-control, discipline, enthusiasm, purity of heart, persevering spirit)

11. **SERVING-LEADERSHIP**
   High-character people sacrifi ce themselves for those they lead. Serving-leaders model and mentor high-character conduct and produce an inspiring environment in which their sacrifi cial example of serving others produces relational harmony, principled reasoning, effective communication, clear mission, constant learning and character-rich decision-making. Leaders of high character produce cultures of character where followers increasingly manifest virtues rather than vices. (Observable Virtues: courage, humility, self-essness)

12. **UNITY**
   High-character people strive to build relationships that foster oneness among others who are bound with them to a common promise, mission or purpose. Ethical organizations seek uniformity in their people’s shared character ethics and unity among their otherwise diverse people. Without a persevering commitment to shared character ethics, there is no hope for sustainable unity. (Observable Virtue: reconciler)

13. **FORGIVENESS**
   Because they know they are far from perfect, people of high character are humble and they extend to and receive from others, unmerited acceptance. Character breaches separate people. Separation injures conscience. High-character people forgive and genuinely seek forgiveness to reconcile or restore their relationship with anyone to whom they have committed a character lapse. Seeking forgiveness requires a confession of error by the offender. Rendering forgiveness is a radical act of undeserved understanding (or grace) by the offended. High-character people are thankful when forgiven and are motivated to forgive inevitable offenses against them. They forgive others and seek the forgiveness of others intentionally. (Observable Virtues: humility, patience, gratefulness, long-suffering)

14. **HONORING AUTHORITY**
   All people are imperfect, requiring boundaries for behavior. High-character people willingly yield to the authority of those who are charged with upholding those boundaries. They help shape and then abide by the legitimate laws, rules and boundaries established by legitimate authorities and strive to live within those boundaries for the betterment of all people. When those given authority violate conscience-convicting character ethics, high-character people take wise action to justly hold them accountable. (Observable Virtues: yieldedness, submission “aligned with the mission”)

15. **LIBERTY**
   High-character people preserve their public rights by fulfi lling their personal responsibilities. In order to preserve public freedoms, every person must exercise private restraints. Therefore, free people embrace self-control so the need for public controls is minimized. As a result, high-character people communicate and live out character ethics and intentionally exhibit others to do likewise as an active act of preserving liberty for everyone. (Observable Virtues: temperance, self-control)
16. LEARNING AND MENTORING
High-character people are lifelong wisdom-seekers and wisdom-advancers. They have both a teachable and a teaching spirit. They impart truth to the uninformed. They reduce ignorance by illuminating the disenfranchised. They multiply character-based people and leaders. They nurture teaching relationships in order to maximize the character and competency of others; they are mentors. Mentors endeavor to invest their lives in others in order to help them help others to attain their greatest potential (Observable Virtues: curiosity, creativity, teachability, inspiration).

17. STEWARDSHIP
High-character people live as if they will eventually reap what they sow. They actively identify with the role of trustee or steward rather than owner. They perceive their function as a resource or role “caretaker” for a limited time. As a result they regard “positions” and “possessions” as “conferred in temporary trust.” Therefore, they care for their respective positions and possessions diligently and seek to add value to every role and every resource to which they have been entrusted. Ethical people have a high regard for multiplying the value of their “accounts” for the purpose of serving others and benefiting those who follow. (Observable Virtues: humility, thrift, orderliness, carefulness)

18. SEEKING COUNSEL
High-character people seek wise counsel particularly when confronted with issues that cause tension and/or confusion between two or more character ethics. Because they are guided by their tireless pursuit of truth, they regularly seek the wisdom of others of high character. After they weigh this counsel, they act. The goal of this process is wise action (what is right), rather than popular action (what would make one appear good) or pragmatic action (what might appear to work). The result of a decision made with wise counsel is a clear conscience and the fruit of a clear conscience is contentment. (Observable Virtues: thoughtfulness, patience, discernment, confidence)

19. SUBMISSION TO TRUTH
Truth transforms people only when we submit to it. People who seek truth cannot not transform. Eventually everyone confronts the power of truth. When people of conscience are confronted by what is true, they feel convicted to replace or “put off” their lower character by pursuing and “putting on” high-character ethics. Taking action on this choice can occur overnight or over a long and often painful period.

20. VALIDATING TRANSFORMATION
Over time, high-character people exhibit consistent hopegiving and conscience-affirming character virtues that are the outer proof of inner-character ethics. Virtues and vices are simply the observable fruits that spring forth from either healthy or corrupted roots of character ethics. Therefore, character-builders must make the lost language of character ethics their first language. Moreover, since it is fueled by one’s daily responsibilities, not in the serenity of relaxation, character-builders must adopt an accurate view of the benefits of suffering.

RELEVANCE TO OUR DAILY LIVES
Persevering as a character-builder is the only thing that is truly 100% within our personal control. This means there is hope for personal change today that is not dependent on change in others or in our circumstances. Our conscience drives our convictions. These convictions generate courage and this courage drives our conduct, regardless of our past, our current circumstances, or even cultures or settings that are hostile to high character.

Our Ability to Change
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