



# E TORCH NE

Promoting Marketplace Trust In Ohio & Michigan



#### **Don't Let This Happen To** You!

Romance Scams: When "Love" Turns into Lies ... It's Ruthless.

**READ ON PAGE 5** 

#### **Torch Awards Winners**

Congratulations BBB Torch Awards Winners 2025!

**READ ON PAGE 14** 

### **Holiday TV Campaign**

Reach Thousands with this Powerful Opportunity!

**READ ON PAGE 19** 

# POTPOURRI LEGENDS

A legendary story never stops being talked about or admired. Some BBB Potpourri stories are just too good to forget, and we LOVE to share them during the holidays. They never cease to delight, and they are 100% true! Here are a few. We are grateful for the smiles they bring when we tell them.

"I just recently got Caller ID. I was so excited. My phone rang and the display said the caller's number was 000-000-0000. I tried to call them back, but no one answered. Can you help me reach them?"

**FUN FACT:** When you try to dial 10 zeroes today, you are prompted to request Directory Assistance.

"I'm trying to find a knitwear company in Woven. Can you help me find them?" We asked, "Woven? Are you sure?" Caller: "Yes. That is what it says on the label. Woven in Scotland."

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

**FUN FACT:** Since we received that call, years ago, we now know there IS a city in the world named **Woven City**. It is a prototype smart city being built by Toyota at the base of Mount Fuji in Japan. There is NO city in the US with the name Woven.

\*\*\*\*\*\*\*\*\*\*\*\*\*\*

It was the first big snow of the year and an angry lady called to complain about a snow blower she had purchased from "a crooked hardware store". She wanted BBB to **force** the store to get the snow blower to work. We asked what the problem was. "It doesn't work! The only reason I bought it was to get the snow off my driveway. Now it's snowing, I can't get the car out, and the machine is a piece of junk!" We asked what the store was doing to help. "Nothing! They just give me the runaround!" When pressed, she admitted, "They keep telling me to read the directions." Well, have you read them? "I don't need to. It's a simple machine, it just doesn't work and they are crooks!"

After about 20 minutes of the lady's anger, we were baffled. The hardware store was a small, family-run business and had not had a complaint in years. The idea that they would **refuse** to help a customer made no sense ... indeed something was wrong with the whole complaint. We decided to start from the beginning.

BBB: "Ma'am, let's start over. What EXACTLY is wrong with the snow blower?"

Lady: "I told you. I only purchased it to get the snow OFF my driveway. I took it out for the first time, set the switch to OFF, but it doesn't work!"

BBB: "Why don't you set the switch to ON?"

Lady: "I don't want the snow ON my driveway; I want it OFF my driveway"!

Yep ... that one is a legend ... and fully true!

Happy Holidays and a safe, prosperous New Year to you all! We hope your 2026 is legendary!

#### BY THE NUMBERS

Here are the Top 25 categories of business searches on our BBB. org website for the past 12 months. Check out the **IMPORTANT STATS**, below, to see all the search numbers.

1	Roofing Contractors, Gutters & Chimneys	302614
2	General Contractor & Construction Services	121573
3	Home Improvement & Remodeling	61041
4	Landscape Contractors, Tree & Lawn	54236
5	Auto Repair, Paint, Service & Parts	52955
6	Heating and Air Conditioning	37792
7	Gold Buyers, Precious Metals & Jewelry	34892
8	Concrete Contractors & Paving	28195
9	New & Used Car Dealers	25682
10	Plumbing & Drain Services	23796
11	Boutiques & Salons	22393
12	Painting Contractors	21949
13	Home Builders & Inspections	20108
14	Doors & Windows	19599
15	Handyman	17719
16	Electricians & Electrical Services	17547
17	Insurance Companies	16388
18	Mason Contractors, Brick & Stone	13091
19	Lawyers & Legal Services	13045
20	Excavating Contractors & Equipment	12672
21	Collection Agencies	9913
22	Pool Contractors & Supplies	8997
23	Restaurants & Equipment	8515
24	Dentists	6653
25	Fence Contractors	6304

#### **IMPORTANT STATS**

Consumers come to
BBB looking for "better businesses"
to connect to ... businesses
they feel they can trust.

Nov. 1, 2024 – Oct. 31, 2025

24 Counties in Our Service Area

**Consumer Lines:** Phone Calls to Your Local BBB — 9,732 calls

**BBB Business Profile Views:** 1,425,231 Views

**Request a Quotes:** 10,721 Customers



Season's Greetings, BBB Members,

By the time you get this issue of our BBB Torch News the holidav season will be in full swing. Along with the gatherings, gifts, songs, and food come the budgets, projections, bonuses. strategies. What worked? What didn't? What should we work on next year? What will have to wait? What can we do better? And (if we're being honest) what can't we do better? These end of the year reflections often bring a mix of emotions as the passage of time stares us down. The excitement of change is frequently flavored bittersweet.

So it is with our BBB family this holiday. Our longtime friend and 25-year MVP, Jean Haynes, is completing her

2-year retirement countdown. Jean started in 2001 mainly served her "sentence" as Richard Eppstein's "#2." When Dick retired, Jean stayed on for the changing of the guard, despite pleas from family and friends who wanted her around more. From a selfish perspective, can easily say: Thank goodness! Regularly putting in 10+ hour days, Jean taught me all things BBB and steered me in the right direction. She was also a beacon of stability for the staff and our members during the many changes these past 3 years.

Two years ago we started talking about her retirement. Naturally, she had mixed feelings so we implemented a gradual process (BBB is hard to quit cold turkey). First, down to 4 days per week, then to 3, then to just Editor of

the Torch News. In every role and with every change, Jean served diligently, faithfully, and wisely (I call her our Wise Owl). Her expertise and loyalty were evident in every task, big and small. Her BBB knowledge still seems infinite. Dick and I – indeed, all of us here - were lucky to have her. The world needs more Jean Hayneses.

Because this Torch News is the last of the year, Jean's retirement means it's also her last issue as Editor. Kaitlyn Huber will take over in 2026 and we'll adjust going forward: larger quarterly issues, more articles, and more recognition for milestone members. Torch News will still be mainly about our members member programs but we will also publish a monthly digital newsletter called Marketplace Matters to focus educational programs, scams and consumer protection, and community outreach. Both publications will feature expert articles by our members so if you are interested, please email me for details.

As we say goodbye to 2025, we also say goodbye to Jean – goodbye as an employee, but hopefully not as a friend. Enjoy retirement but visit often, Ms. Haynes!



- Lane Montz President | CEO



### **UNSETTLED BBB® COMPLAINTS**

**INCLUDING BBB® GRADE** 

BBB® accepts – and works to resolve – customer complaints against all businesses within our 24-county area. When a business doesn't respond or the complaint remains open/stalled for too long we must eventually close the matter as such, which affects the business' BBB® rating. If a customer files a complaint against you or your business, call us at (419) 578-6000 for guidance **even if you feel the complaint is unfair or unjustified**. In September & October, we closed unresolved or unanswered complaints against the following businesses, potentially affecting their BBB® rating.

Boss's Pump & Well Service, LLC	MI	F	Kentucky Fried Chicken	ОН	C+
Get It Off The Tabs	MI	F	KFC	ОН	F
Hillsdale Daily News	MI	D+	Laditap	ОН	D+
Jim's Towing	MI	F	Lima Asphalt & Paving Corp.	ОН	NR
Log Cabin Laundromat	MI	С	Lulu's Painting and Handyman Services, LLC	ОН	C-
Mathewson's Tax Service	MI	C+	Marcos Franchising, LLC	ОН	C+
Morgan Exterior Services, LLC	MI	F	Masonite Corporation	ОН	D-
Newport Woods Apartments	MI	C+	Maumee Bay Lawn Care	ОН	NR
Tri-State Heating & Cooling	MI	NR	McCandless Contracting	ОН	F
419 Concrete and Excavating LLC	ОН	D+	McDonalds	ОН	D+
A-1 Auto Parts	ОН	B-	McDonalds Restaurant	ОН	NR
AJ's Heavenly Pizza	OH	D+	MyEyeDr.	ОН	D+
Amazon Roofing	ОН	B-	Oakley Construction Services LLC	ОН	D+
Angie's Adorable Dachshunds	ОН	D+	Put-In-Bay Resort & Conference Center	ОН	С
Anytime Fitness of Findlay	ОН	C+	Quality Inn	ОН	F
Aquarius III Accounting	ОН	C+	Quality Inn Airport	ОН	F
Aspen Dental	ОН	F	Quality inn Defiance	ОН	D+
Becky Bangs. the spa	ОН	D+	Ram Painting LLC	ОН	F
Beltone Hearing Center	ОН	C+	Riverbend Contractors	ОН	F
Big Truck & Auto Muffler & Brake Svc. Ctr.	ОН	B-	Salon Zero Eight Nine	ОН	D+
Canyon Cove Villas And Townhomes	ОН	F	Sea Maiden Creative Studios, LLC	ОН	D+
Carmelo Ruta, Inc.	ОН	B-	Shepherds Fencing	ОН	NR
Cedar Point	ОН	A-	Show Place Rent to Own - Bucyrus	ОН	D+
Chipotle Mexican Grill	ОН	C-	South Side 6	ОН	C+
Cornell's Foods	OH	C-	Suite Solutions	ОН	F
Craig A Miley Realty & Auction	ОН	C-	Sylvania Automotive, Inc.	ОН	C+
Custom Fence and Landscape	ОН	F	The USA Suits	ОН	F
DASCO Home Medical Equipment	ОН	C-	Tracy Appliances Inc.	ОН	B-
Delaware Carts	OH	D-	Truegreen Lawncare	ОН	D+
Dodson Law	ОН	C+	United Automotive Protection	ОН	C+
Firelands Toyota	ОН	C-	WATCH Communications	ОН	D+
Forevermore Bridal	ОН	F	Wells and Sons Paving LLC	ОН	D+
Frank's Auto Electric	ОН	C+	White Water Car Wash - 1	ОН	D-
Gethsemani Cemetery	ОН	C+	White Water Car Wash - 2	ОН	F
Good Neighborhood Pharmacy	ОН	D+	White Water Express Car Wash	ОН	D+
Guaranteed Rate	ОН	С	Willy's, Inc. (Willy's Salsa)	ОН	C+
Harbor Light Oral & Maxillofacial Surgeons	ОН	B-	Workit Health	ОН	C+
Ingredia Inc.	ОН	A-	WorldSIM	ОН	C+
KBK Evergreen Arbor	ОН	D+	Xtreme Equipment	ОН	D+
Kelly Services	ОН	C+	ZTK Enterprises, LLC	ОН	F

### **Legal Line**

#### An Exclusive Program for Better Business Bureau Accredited Businesses



**Legal Line** provides **BBB Accredited Businesses** with a brief legal consultation with an attorney to secure advice on a contract dispute, a collection matter, an employment issue, a real estate matter or other legal problems. To provide this service, which is **free to BBB Accredited Businesses**, BBB retains **Robinson**, **Curphey & O'Connell (RCO)**, a premier regional law firm headquartered in Toledo, with additional offices in Findlay. Waterville, Tecumseh, and Monroe. The services are provided to your company's management and/or decision makers. Call RCO at 419-249-7900. Indicate you are a BBB Accredited Business, and you are using Legal Line.

### DON'T LET THIS HAPPEN TO YOU!

**Online Romance Scams** 

The Scam: Individuals trying to develop a relationship often turn to online dating sites or apps to find that special someone. A massive number of fraudsters are using web sites to gain unsuspecting people's trust to steal their funds. Scammers eventually ask for money from the one they have conned. That money is supposed to be for "a medical emergency, a business problem, or to pay for a plane ticket to fly and meet in person." If the victim complies, the romance scam will continue ... just to keep the victim sending more money. Increasingly elaborate stories include detailed falsehoods. Romance scam victims may be male or female, young or old, straight or gay. The common denominator is that they believe in true love, and they believe they have found it.

The Loss: Victims in the US and Canada have reported losing nearly \$1 billion over the last three years. BBB suspects this is the tip of the iceberg, as most people do not file complaints. They rarely speak out because they are humiliated and embarrassed that they have fallen for a scam. Studies show less than 10% of all fraud victims report the swindle. Often victims do not just send their own money, but they borrow from friends and family members, max out their credit cards, and even cash out IRA's consisting of their retirement savings.

The emotional harm to victims is even more painful than the financial loss. When a victim realizes they have been defrauded, they often are shattered, not only due to the theft of money, but due to the betrayal of what they believed to be an 'intimate' or 'true love'

The highlighted columns show a small sampling of comments from consumers who have reported their ordeal to BBB's Scam Tracker. Go to bbb.org/scamtracker to report a scam. Read BBB's full study on Online Romance Scams: https://www.bbb.org/all/scamstudies/ online romance scams

The Vehicle: Romance scammers operate on dating websites, but also use Facebook, and other social media outlets. There are hundreds of dating websites operating around the world. Some charge a monthly fee, others are free. Scammers use stolen credit cards to join sites and post fake profiles. When the dating company notices the bogus credit card information, and removes the profile, the fraudster continues to stay in contact with the victim, as they have already communicated and shared personal information.

The Money Transfer: Companies like Western Union and Money Gram are the payment method of choice. However, in some types of fraud, crooks may use bank to bank wire transfers. Western Union is the largest money transfer company in the world, with agents in almost every country, but some scammers prefer to use MoneyGram, since virtually every Wal-Mart in the U.S. offers MoneyGram services.

#### How do you know if it's fraud ... and what to do?

If you meet anyone online, and that individual cannot meet in person, and they request money, there is a very high probability it is a fraud! Do not loan or give personal identifying and financial information or send money to anyone in an online romance or over the phone.

Check the photograph on the profile. Search the text. Use the State Department to transfer funds for "emergencies". Get help!

ON TIKTOK ... SHE **WAS TELLING ME EVERYTHING I WANTED** TO HEAR. I'VE BEEN SINGLE FOR SEVERAL YEARS ...

Lost: \$500, Louisville, KY

SHE SAID SHE WAS A **GEMOLOGIST WORKING** IN TURKEY AND WOULD **RETURN SOON. SHE CLAIMED SHE FELL, HURT** HERSELF AND BROKE HER LAPTOP ...

Lost: \$2,899, Wheeling, IL

SHE TOLD ME IF I DID **NOT SEND HER \$500** SHE WOULD PUT MY PIX ALL OVER THE INTERNET ...

Lost: \$0, Little Rock, OK

SCAMMER CLAIMED TO **BE A LEAD ENGINEER** FOR AN OIL COMPANY. WHO WAS STRANDED **OUT AT SEA ...** 

Lost: \$100,000, Location not revealed

THIS PERSON **PROMISED ME** PROPHETIC INSIGHT Lost: \$5,000, Location not revealed

MY MOTHER'S BEEN **TALKING TO SOMEONE** WHO SAYS HE IS KEANU **REEVES, BUT I HAVE A** FEELING IT'S ONE OF THOSE IMPERSONATORS, SHE WON'T LISTEN TO ME ...

Lost: \$18,000, Los Angeles, CA

#### OHIO

#### **ALLEN**

Dempsey Technical Services LLC Otterly Baths VPI Investments

#### **AUGLAIZE**

Drop Deck Direct

#### **CRAWFORD**

**Brofford Renovations LLC** 

#### **DEFIANCE**

K9 Scooper Scouts, LLC

#### **ERIE**

Big Kahuna Tire and Brake Service EJ3 Logistics, LLC Houndstooth Professional Pet Services Infinite Plumbing Solutions Mingus Builders Steven Hamm Remax Quality Realty

#### **FULTON**

A Touch of Hue Painting
M&N Repair LLC
RP Construction/Building Services
Trimlight Of Northwest Ohio LLC
Williams Concrete Solutions. Inc.

#### **HENRY**

Fox Chase, Inc.

#### **HURON**

Buckeye Suds and Buds Lewis Renovations and Design Shimer Construction The Dapper Dog Grooming Salon

#### **LUCAS**

C.O.C. Spotless Spaces LLC
Cinco de Mayo Mexican Bar & Grill
Clean Nest LLC
Climbing-Spur Tree Service
Commodore Furnace & AC Repair
Toledo
Findlay Fleet Repair & Welding
First Light Home Care
Fokers Property Repair Ltd

Formations Haus of Dance Frame 2 Finish Home Improvements George's Outdoor & Tree Service Global Express Lab LLC Heldt Construction LLC Hermanos Concrete LLC IGS Energy Integrated Refractory Services JNR Auto & Fleet Repairs LLC JR's Handy Home Services Kwick Auto Detail Legacy One Renovations LKC Construction LLC Maumee Bay Brewing Co. NextGen Roofing & Construction Outdoor Scapes Design & Consulting LLC Rick's Furnace & AC Repair Rigg Restoration Riverside Flooring and Remodeling Rustic Hardwood Floors T-Town Smiles Unstoppable Commercial Roofing

#### **MERCER**

Celina Manufacturing, LLC

#### **OTTAWA**

Gluth Building Contractors Lake Breeze Service Co TehriHills Consulting Services LLC

#### **SANDUSKY**

All-Phase Construction L.L.C. Buckeye Builders Renovating KMD Group Inc. Lohr Brothers Seamless Gutters MBH Construction Top Line Sealcoating, LLC

#### **SENECA**

Bohrer and Sons Construction HD BuildWorks LLC Tiger Towing & Recovery

#### **VAN WERT**

Merkle's Cycle and Storage

#### **WILLIAMS**

KBix Solutions LLC Schooley's Spotless Solutions

#### WOOD

All In One Beauty Shack
Ardent Technology Group
Carl's Patriot Dumpsters
Cinco de Mayo Mexican Bar & Grill
Jason Kent Sound and Lighting
JigMasters
Nature Stone Flooring
Pro Rain Lawn Sprinklers LLC
Top Notch Lawn Maintenance LLC
Woodville Auto Deals, LLC

#### **WYANDOT**

Critter Control of Lima

#### **MICHIGAN**

#### HILLSDALE

Crawford Drywall

#### **LENAWEE**

Robinson Landscaping Roof King LLC

#### **MONROE**

BASE Contracting
D & M Heating & A.C.
Glass Doctor of Temperance
Pat's RV LLC
Phillips Residential Roofing
Shop Outdoor Kitchen







# RISK & SAFETY SOLUTIONS



# Comprehensive Expertise & Support for Your Case Needs

At **The Verity Group**, we recognize the challenges of determining liability and assessing damages after an injury or impairment. That's why we offer a comprehensive suite of expert services that bring clarity, accuracy, and confidence to every case. Our clients—attorneys, claims professionals, insurance carriers, employers—rely on our objective, defensible insights to support informed decisions.

#### **Our Services**

- Life Care Plans
   Delineate long-term care needs and associated costs for chronic illness or catastrophic injury.
- Vocational Evaluations
   Assess occupational disability, residual employability, and earning capacity.
- Medical Cost Projections
   Estimate future medical expenses to support timely claim resolution and mediation.
- Employability Analyses
   Evaluate how an injury affects one's ability to work, realistic job options, and wage loss.
- Bill Reviews & Audits
   Review medical service billing for necessity, accuracy, and reasonableness.
- Medical Liability Reviews
  Clarify liability issues, reduce costs, and accelerate settlements.

#### **Your Trusted Experts**

Our Nurse Life Care Planners and Forensic Vocational Evaluators deliver independent, unbiased assessments in legal and non-legal settings. Whether for expert testimony or internal review, we provide evidence-based insights that clarify the impact of injury or disability—supporting the best possible outcome. Our mission is to deliver expert consulting that empowers legal, insurance, healthcare, and employer clients to resolve complex cases with integrity, precision, and confidence.

Let us support your next case—we're here to help every step of the way. https://www.theveritygroup.com/

### **Happy Holidays!**

Happy Holidays from all of us at Sheakley! Wishing you a joyful season and a successful year ahead.

# ON THE CALENDAR

#### **Current Drug Climate in Ohio**

November 20 | 9:00am-10:00am

# Workplace Violence: Prevention & Response Strategies

December 9 | 9:00am-11:00am

# Top Audit Concerns - Department of Transportation

December 3 | 10:00am-11:00am

# FMCSA Clearinghouse New Driver & Annual Queries - What are my requirements?

December 10 | 1:00pm-2:00pm

### Substance Use Prevention & Recovery Program

### Drug & Alcohol Employee Education

January 6 | 1:00pm-2:00pm

## Drug & Alcohol 1-hour Supervisor Training

January 6 | 2:15pm-3:15pm

#### Scan the QR code to register.



#### **Upcoming Deadlines:**

- Group Rating Enrollment Deadline -11/24/25
- Group Retrospective Enrollment Deadline - 1/30/26
- 2-hour Green Year Safety Training Deadline - 6/30/26





# **Proud Partners for** over 30 years!

Sheakley has been providing Ohio employers with reliable and trusted workers' compensation administration services since 1963. By focusing on strategic claims management, accurate underwriting, collaborative safety strategies, and client-focused service, they've helped Accredited Businesses save over \$1 billion on their workers' compensation premiums since 1992.

OVER \$1B Accredited Business premium savings since 1992

### Sheakley's workers' compensation program administration includes:

- In-house workers' comp hearing representation.
- Expertise in claims management, settlements and disability relief.
- Annual comprehensive premium analysis with program comparisons and savings projections on all BWC programs, including self-insurance, group rating, and group retrospective rating.
- Updates on workers' comp, unemployment, and legislative changes as they occur.
- Review of claims for potential subrogation or Non-At-Fault Motor Vehicle Accident Benefit.

#### Sheakley provides additional services that may further reduce costs and improve overall workplace safety:

- Department of Transportation & FMCSA Compliance
- Drug & Alcohol Program Management
- OSHA Recordkeeping
- Safety Staffing (Professional & Skilled Trades)
- Virtual & Modified Duty Off-Site Programs

### WHAT'S THE DIFFERENCE?

#### **GROUP RATING** vs

**GROUP RETRO** 

#### **Enrollment Deadlines:**

Private - November 23, 2025

#### **Enrollment Deadlines:**

Private - January 30, 2026



Maximum up-front discount of 53%



Discount reflected on premium statements at plan year start



Access to lower premium costs by securing a larger discount than what would be received individually



Total rebate may be greater than Rating discount



Rebate paid at 12, 24, and 36 months after the plan year ends



For employers with higher premiums that may outperform Rating option; total rebates potentially greater than 53%

### **DISCOVER YOUR TRUE WORKERS'** COMP SAVINGS POTENTIAL!

Complete and submit an AC-3 form to receive your no cost. no obligation workers' comp quote from Sheakley.

Have questions or interested in learning more? Please contact Sheakley's Mike Cicak at:



mike.cicak@sheakley.com



513.618.1503

### **Temporary Authorization**





#### Please return to:

Sheakley UniService, Inc. 9987 Carver Road, Ste. 300 Blue Ash, OH 45242

Fax: (513)326-8088

Email: Rating@sheakley.com

**Important:** If you fax, or mail the form to BWC, be sure to sign and date the form. BWC cannot process it without a signature

From: Policy number
Entity
DBA
Address

**Note:** For this to be a **valid** letter, the self-insured department for self-insured employers, or the employer services department for all other employers, must stamp it. Being temporary in nature, BWC will not record via computer or retain this authorization. Representative must possess a copy when requesting service relative to the authority granted therein.

This is to certify that \_

#### Sheakley UniService, Inc. 370-80

including its agents or representatives identified to you by them, has been retained to review and perform studies on certain workers' compensation matters on our behalf.

### The limited letter of authority provides access to the following types of information relating to our account:

- 1. Risk files:
- 2. Claim files:
- 3. Merit-rated or non-merit-rated experiences;
- 4. Other associated data.

#### This authorization does not include the authority to:

- 1. Review protest letters;
- 2. File protest letters;
- 3. File form Application for Disability Relief (CHP-4);
- 4. Notice of Appeal (IC-12) or Application for Permanent Partial Reconsideration (IC-88):
- 5. File self-insurance applications;
- Represent the employer at hearings;
- 7. Pursue other similar actions on behalf of the employer.

I understand this authorization is limited and temporary in nature and will expire on 9 months from signed date or automatically nine months from the date received by the employer services or self-insured departments, whichever is appropriate. In either case, the length of authorization will not exceed nine months.

Telephone number		Fax number		Email addr	ess
Print name	Title		Signature		Date

Completion of the temporary authorization provides a third-party administrator (TPA) limited authority to view an employer's payroll and loss experience. By signing the AC-3, the employer grants permission to the BWC to release information to the employer's authorized representative(s). The form allows a TPA to view an employer's information regarding payroll, claims and experience modification.

#### Attention group rating prospects

- Employers may complete the AC-3 for as many TPAs or group-rating sponsors they feel are necessary to obtain quotes for a group-rating program.
- Group sponsors must notify all current group members if they will not accept them for the next group-rating year. The deadline for this notification is prior to the last business day in October for private employers and prior to the last business day in April for public employers.
- All potential group-rating prospects must have:
  - Active BWC coverage status as of the application deadline;
  - Active coverage from the application deadline through the group rating year;
  - No outstanding balances;
  - Operations similar in nature to the other members of their group.
- Any changes to a group member's policy will affect the group policy. Changes can result in either debits or credits to each of the members.

Note: For complete information on rules for group rating, see Rules 4123-17-61 through 4123-17-68 of the Ohio Administrative Code or your TPA. All group-rating applicants are subject to review by the BWC employer programs unit.

BWC-0503 (Rev. Feb. 7, 2024)

**SEPTEMBER & OCTOBER 2025** 

#### OHIO

#### **ALLEN**

Affordable Exterminating LLC Alerstallings, LLC Allentown Nursery Inc. Armor Fire Protection Inc. Bluffton Icon Media LLC Calvary Home Solutions LLC China Wok Court Insurance Group DJT Wildlife Nuisance Control LLC Dye Real Estate & Land Company LLC **Eberle Enterprises** Educational Providers **EOLM** Farmers Insurance - Alan Davis Fisher Investments Property Inc.

Helm's Plumbing and Heating LLC Holmes Improvements LLC Jim Yarger's Body Shop Inc. Jon C. Stocker DDS LLC K and M Contracting LLC Leeking Swimming Pool Leak Detection Legacy Roofing & Construction LTD Lippincott Plumbing, Heating & Air-Conditioning Marimor Industries Inc. Memorial Park Cemetery of Lima Metzger Financial Services On The Move Flooring Installation Performance Paint Premier Insulation Contracting Inc. Pride Custom Construction Quality Indoor Air Service LLC

Quest Irrigation LLC

Quick As A Wink Printing Co. R & W Fixturing Co., Inc. Riley Creek Sportswear Rinehart & Son's Landscaping Saga Building & Innovation LLC Sani-Tred Thermal Gard Window & Door Tuttle Services Inc. West Central Buckeye Builders Association

#### **AUGLAIZE**

Bethel Engineering & Equipment Inc. DS Auto, LLC **Evans Home Improvement** Farmers Insurance - Alan Davis Farmers Insurance - Alan Davis Homestretch Inc. Kiefer Contracting KISS ABC Seamless Speckman Automotive Inc, The Gutterman Company TLC Learning Center U Nailed it Construction LLC Wilson Law

#### **CRAWFORD**

Accurate Auto Repair LLC **Bucyrus Community Hospital** CDC Excavating LLC E.D.S. The Sauce Guys BBQ Landin Construction, Inc. Ohio Mutual Insurance Group Quality Printing Co. Shoup's Plumbing & Heating Tanner-Gill & Associates, LLP Wolford Auto Repair

#### **DEFIANCE**

419 Beauty Bar All Floor American Custom Builders Appletree Woodcrafts, LLC Defiance Automotive Center Defiance Water Recreation DeTray Investment Group Everlasting Steel Buildings, LLC Gentle Hearts Helping Hands Gordon Creek Granite Hughes Insurance Integrated Medical Group Ken's Furniture & Mattress Center Ken's Wall Repair Manpower Inc. of Defiance Midwest Community Federal Credit Union Northwest Automotive LLC Ohio Senior Insurance LLC Ramey Management Group, LLC Roehrs-McMillen Insurance Co. Sunnyside Roofing LLC T & M Mobile Mechanic LLC Two Sons Sales Winthrop Terrace Apartments - Defiance

#### **ERIE**

2nd Roe A.V. Lake Construction Co. AA Wilken Masonry Bates Auto & Truck Service, Inc Coles Energy, Inc.



A Multiple Employer Welfre Arrangement, or MEWA, is a selffunded health care option for small employers. MEWAs allow small businesses to join together to purchase health insurance to capitalize on scale, share risk, and offer benefits to their employees outside of the traditional Affordable Care Act (ACA) plan.





Affiliate of ProMedica

Northwest Ohio Business Alliance (NWOBA) and Paramount Health Care partnered to create a self-funded MEWA for businesses.

#### Who is Eligible?

Qualified employer groups with 1-50 employees, including sole proprietorships, that are in good standing with a participating chamber or the Better Business Bureau are eligible to join the NWOBA MEWA. Employers must be located within Paramount's service area in Ohio to be eligible to apply.

#### **Member Benefits include:**

- MyParamount member portal allows members to electronically receive Explanations of Benefits (EOBs), view claims, check on authorizations, and more.
- **ProMedica OnDemand** allows for 24/7/365 virtual visits.
- Personal Call Center Representative allows members to request a dedicated representative to speak to every time they call Paramount.
- Ask Paramount, a free nurse line available 24/7/365

For more information, please contact your broker, Paramount or the Better Business Bureau.

**SEPTEMBER & OCTOBER 2025** 

D & D Rides, LLC Denslow Mechanical, LTD. Effective Utility Services, LLC Feick Contractors, Inc. Feick Design Group, Inc. Fosco Cement Inc. Frank Fox Trucking & Excavating, LLC Grathwol, LLC Gutter Boss, Inc. Haerr Insurance Agency Harbor Door Company, LLC Hobbs Lock & Key, Inc. KJC Mechanical LLC Koch Aluminum Manufacturing, Inc. L&J Hauling Services Lake Erie Custom Builders LLC M.A.D. Cleaning, LLC Maag's Automotive & Machine Inc. MOCO Boutique Moyer Construction, LLC One Stop Roofing Polar Pure Water Robbins Roofing and Construction Sian General Contracting Smith Custom Cabinets LLC Speer Bros., Inc.

#### **FULTON**

Tittle & Perlmuter

Clair Plumbing & Heating Cut N Plow LLC Fessenden Hardware Gear Heads Garage LLC

W. A. Smith Financial Group

Gleckler Homes LLC
Hit Trophy, Inc.
Kim Bradford & Associates LLC
Lange Custom Builders, Incorporated
Loren's Repair & Remodeling
New Century Tree & Lawn, Inc.
O.K. Electric Inc.
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Tri-State Inc.
Wauseon Chamber Of Commerce
Whitmer Heating & Plumbing Co.
Zeigler Construction, LLC

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Holman's Home Improvement Horizon At Hillcrest Apartments Hoverman Insurance Agency Inc Howard A. Elliott Attorney at Law Hufford Family Funeral Home J. Alexander Roofing Jim Bame Landscaping & Firewood, LLC Marshall's Plumbing & Sewer Mauger Exterminating Co. Ohio Senior Insurance Ohio Shed Solutions of Findlay Overhead Door Company of Hancock County Performance Plus Automotive & Specialties Perry Prosthetics, Inc. (Findlay) Pine Ridge Tree Service Pride Transportation Company, Inc. Rocky Edge Excavating LLC S & S Landscaping & Tree Service Savage & Associates, Inc. Shop Supply Service, Ltd. Siferd Plumbing, Heating, Air Conditioning Stumps Fire & Safety Equip Co Tom Sweet Construction Winthrop Terrace Apartments - Findlay

Heitmeyer Concrete LLC

#### **HARDIN**

5-C Roofing Professionals, Inc. Associated Plastics Corp. Bontrager Roofing LLC Elevation Construction, LLC Tice Enterprises Inc. Uptown Furniture Vanderpool Excavating



It hurts me when I see someone donating to a bad charity.

Many years ago, I was speaking at an adults meeting at Grace Church on Dorr Street. After my talk, a lady came up to me and confided that she had lost her 30-year-old daughter to cancer. As a result, every year she donated significant money to a highly promoted cancer charity. She wanted to know if it was a "good" charity.

I was in a tough spot. I knew this "charity." It was basically just a big scam. The guy who ran it – and several other bogus charities (heart disease, diabetes, children, etc.) pocketed most of the money. Less than 5% actually went to cancer research. But telling her this would break her heart. It meant that all the money she had donated in past years had been wasted.

Instead, I told her that it was wonderful that she was donating to fight cancer. I claimed that I knew little about the specific charity, but instead I wrote down the names of several top-rated cancer charities and suggested giving to them in the future instead. She thanked me, took my list, and assured me that she would do so.

At another time I was speaking at a Block Watch in East Toledo and several folks immediately asked me about Wounded Warriors. This major charity had just been hammered by a big, three day expose on CBS News. Money had allegedly been wasted on lavish parties and extravagant travel. The Board had removed the charity's leadership and several of them were under criminal investigation.

BBB was involved in the investigation, and I explained that it appeared Wounded Warriors had indeed been badly mismanaged – but new leadership was fixing this, and ...

CONTINUE READING ON PAGE 17

**SEPTEMBER & OCTOBER 2025** 

#### **HENRY**

Crossbuck Construction Company LLC Diamond & Gold Jewelers Holgate Lumber Company King of Stones, LLC Kleeberger Contracting Services INC. Pringle Mega-Vac RAK Plumbing & Heating Top Hat Entertainment LLC

American Diesel Service, Inc.

Ben Stang Builders LLC

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A AAA Windows, Siding, Gutters, Leafstop (Carpenter's Son)

A Servants Heart LLC

A.B. Lawn & Landscaping LLC

A.J. Chorney Home Improvement Company AB Education & Behavior Consulting LLC AccuTech Automotive Sales & Service Inc. Ace Appliance Sales & Service

Action Heating, Air Conditioning & Electrical

Adams Cleaners LLC
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Countryside Animal Hospital, Inc.

Covrett, Graeff & Wittenberg, Ltd.

Craig's Flowers & Gifts LLC

Creative Hearts, Educated Minds Learning

Center

Cree Home Services Critter Control of Toledo Crown Concrete

Cutting Edge Converted Products Inc. Cutting Edge Professional Painting, LLC

CW13 - Toledo

Dale-Riggs Funeral Home Dave White Acura Dave White Auto Credit Dave White Chevrolet, Inc. David Fairclough Fine Jewelers

Davis University

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Dream Green

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Erase-A-Dent Fast Lane Auto Care

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Floors +

Floyd's Tree Service

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Frankel & Puhl Dentistry
Frank's Handyman Services
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Gallon, Takacs & Boissoneault Co., L.P.A.

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#### **SEPTEMBER & OCTOBER 2025**

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Helping Hands of Ohio

Heritage Planners

Herman's Automotive Service Center, Inc.

Herrera Auto Detailing L.L.C

High Point Restorations LLC

High Ridge Construction Inc.

Hileman Associates

Holloway Plumbing

Home Solutions of Maumee Valley, Inc.

Hoover Wells, Inc.

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Hound Haven

Howard, Nicholas & Baburek, DDS

Howell Properties LLC

Hudson's Automotive

I do! Weddings (Toledo)

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JAM Best One Tire & Auto Care - Alexis

JAM Best One Tire & Auto Care -

Downtown

Jim White Toyota

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Jonathan Frankel, DDS

Joseph P. Sexton, DDS, Inc.

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Law Offices of Kurt Young

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Lawn Titans, LLC

LBM Remodeling

Learning Ladder Child Care & Development

Center, LLC

Learning Ladder Child Care 2, LLC

Lefflers Antiques

Lexus of Toledo

Loving Hands Compassionate Hearts

Home Healthcare Agency

M & M Construction, Concepts & Gutters

Margie's Residential & Commercial

Cleaning

Markey's Rental & Staging

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Maumee Valley Movers, Inc

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BBB Benefit Plan powered by FrontPath and Health In Tech
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### **We Prioritize Your Clients**

FrontPath Health Coalition is the area's only not-for-profit, locally owned and operated healthcare network in the region. Through their broad provider network and cost-effective benefit solutions, FrontPath has carved a path that allows health plan sponsors to achieve the flexibility they need to design their own benefits, access their own data and choose their own partners. Since 1988, FrontPath has combined private and public sector employers and union trust funds into a coalition that speaks with a common voice to address the cost and quality of healthcare in our community. www.frontpathcoalition.com

Participating plans have access to 45,000 in-network providers and 280 hospitals throughout the entire states of Ohio, Southeast Michigan, and Northeast Indiana.

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Our self-funded plans give you total control from quoting to implementation while eliminating the administrative hassle and unnecessary waiting.

#### Have any questions?

Contact FrontPath Health Coalition

info@frontpathcoalition.com

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# CONGRATULATIONS

### 2025 Torch Awards for Ethics Winners



John J Evola DDS, Inc.



**Bo Lacey Construction** 



**Laurels of Defiance** 



**AAA Northwest Ohio** 

### **BBB Salutes the 2025 Torch Awards Finalists**

AccuShred
Blanchard Valley Health System
The Countertop Shop
Danby Appliances

Formscorp Print and Promotional Howard, Nicholas & Baburek, DDS K Kern Painting Steady Does It Mechanical Services

### Thanks to our generous sponsors!





**SEPTEMBER & OCTOBER 2025** 

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The Mold Shop, Inc.

The Right Price Painting Company LLC

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The UPS Store #3512

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#### **SANDUSKY**

Angie's Angels Child Development LLC Anstead Construction, LLC Beast Tree Services L.L.C.

### **Congratulations Teresa Raymond!** Findlay, Ohio - Marbee Printing



Between June and July, it was announced that anvone who nominated a business for BBB's **Torch Awards for Ethics** would

be entered into a drawing to win a \$100 Amazon gift card. (Amazon is a BBB Accredited Business.)

We used a random number generator to keep things fair, and Teresa was our lucky winner!

BBB CEO, Lane Montz, stopped by to deliver the prize in person. Thank you to everyone who submitted nominations and helped celebrate businesses that lead with trust and integrity!

**SEPTEMBER & OCTOBER 2025** 

Buckner Mechanical LLC Buehler Handyman Services, LLC Burt's Diesel Service, Inc. C & T Muffler, LLC C & W Auto Supply Company Cabinetry Counters & More Custom Seal Inc. Damschroder Roofing, Inc. Fox's Painting & Papering Fremont Floor Covering Outlet Ltd. Fremont Overhead Door, LLC Gabel Construction, Inc. Glenna Stout, EA, Inc. Hasselbach Meats Herman Funeral Homes & Cremation Services Herman Funeral Homes & Crematory James Coe Wood Products Kuns Northcoast Security Center M & L Excavating & Construction LLC M & M Electric Inc.

Magsig Sawmill
Roto Rooter of Sandusky and Ottawa
Counties
Serrick Dental Laboratory, LLC
Smiley Tire & Retreading Co.
Spechtacular Tree Care Ltd
Swartzmiller Construction
Triple H Produce Inc.
Tritch Door & Window, LLC
Walby Construction
Xtreme Auto Recycling LLC

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#### **SHELBY**

ChillTex, LLC

Wise Siding

#### **VAN WERT**

Bee Gee Realty & Auction Co LTD Best Auto Sales & Service LLC F & S Inc. Hague Towing & Repair, LLC J. Collection Bridal, LLC Wickey Renovations

# NAVIGATING CREDIT CARD PROCESSING FEES: A GUIDE FOR BUSINESS OWNERS

Accepting credit card payments is a must for business owners in today's economy, but the maze of processing fees can erode profits if left unchecked. Understanding these costs—and why they rise—helps you make smart choices and retain more revenue.

# THE BASICS OF PROCESSING FEES

Credit card processing fees—made up of interchange, assessment, and processor markup fees—typically range from 1.5% to 3.5% per transaction, depending on card type, transaction method, and provider.

# WHY FEES INCREASE

Processing fees often rise due to annual rate hikes by card networks, premium rewards cards, hidden processor markups, and broader economic factors.

#### MANAGING THE COSTS

Manage processing costs by reviewing statements monthly, comparing rates, negotiating with your processor, and optimizing for lower-fee transactions like in-person payments.

# TAKE CONTROL WITH EXPERT HELP

National Payment Corporation (NPC), a BBB Accredited Business, helps NW Ohio merchants cut processing fees—often to near zero—with expert support, transparent rates, and affordable POS systems.

ABC Windows and More, LLC

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Winthrop Terrace Apartments - Bryan

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All About You Aesthetics and Wellness
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**SEPTEMBER & OCTOBER 2025** 

Buchuvida, LLC
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Carpet Source Plus, LLC
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Cutting Edge Countertops, Inc.
Elderly Odds N' Ends, LLC
Equilibrium Insurance Partners, L.L.C.
Fisher Metal Fabricating, LLC
Frank Sales, Inc.

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Guarantee Janitorial
Henschen & Associates, Inc.
Hertzfeld Poultry Farms Inc
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Innate Health Chiropractic, LLC
IntelliShop, LLC

J&T Auto Service of BG, LLC Jean Messner Interiors LLC JNowak Services LLC

K & G Towing, LLC K.J. Heiss Construction, Inc. Kendall Plumbing & Heating

Kyle Sherman Excavating LLC Lyric Auto

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McIntire Retirement Services

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Aggie Mechanical LLC
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Gestwite Painting LLC
Hadden Tire Company
ImInBiz, Inc.
Joe Ann Steele Financial Center Inc.

Joe Ann Steele Financial Center, Inc. K & B Asphalt Sealcoating, Inc. Lenawee Medical Care Facility



### END OF YEAR WARNING! DON'T WASTE MONEY ON BAD CHARITIES!

### BY DICK EPPSTEIN, FORMER BBB PRESIDENT

**CONTINUED FROM ON PAGE 11** 

... I had confidence that they were now an effective charity.

That's what we all want. Most of us donate money to charities, right? Especially at the end of the year. But we also know there are both good and bad; most charities do great work and carefully spend our donations to help fight hunger,

disease, etc. But some are just awful! They spend 75% or more on fundraising and 10% or less on actual program services.

ASK YOURSELF ...
DOES THE CHARITY
MEET BBB STANDARDS?
YES, OK TO GIVE.

We all have gotten those phone calls from the "police" or "troopers" asking for money to "help children of officers killed in the line of duty." The promoters – who are usually not police at all – keep most of the money and give their "sponsoring" police organizations pennies on the dollar. They can be very persistent and even aggressive trying to get your money, but you are not helping anyone but the guy on the phone.

Do not assume! It takes just seconds to log on to **Give.org** and look up any charity to see its BBB rating. You can now use BBB's interactive AI tool <u>give.org/askgive</u>. We look at their IRS 990 financials and review all their claims to be sure they are legitimate. Business professionals are prime targets for fake appeals from unknown charities, so I have always urged them to have one firm rule.

Ask yourself ... Does the charity meet BBB's Standards? **Yes, OK to give.** Otherwise, **NO, do not give!** I suggest you make this your policy!

**SEPTEMBER & OCTOBER 2025** 

Lucas Home Inspections, LLC Martin's Home Center Masterpeace Center for Counseling and Development Midwest Energy & Communications Mighty Motors Mobile Home Service LLC Pest Patrol Pixley Plumbing, Heating & A/C SBK Construction LLC Service First Heating & Cooling Siena Heights University The House Fixers, LLC The Taylor Agency Uckele Health & Nutrition, Inc. W4 Entertainment LLC

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Brighton Lawn Care, L.L.C. Bruce J. Havers Company, Inc.

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Chuck Davidson Concrete Craig's Affordable Tools

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Dundee Lumber, Inc.

H.E.L.P. Printers

Jack's Joint's Fully Furnished Rentals

JAK Concrete Construction

JD Construction Enterprises, LLC

JD Roofing LLC

L.A. Lawn & Landscaping, LLC

Lajiness Septic Tank Services

La-Z-Boy Inc.

Lily Ann Cabinets

Midwest Fire Safety

Miller's Nu-Tech Plumbing & Heating

Mold & Air Quality Professionals

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Space Matters Interior Design, LLC

Stevens Disposal & Recycling Service

Tom's Residential Roofing Company LLC

Trademark Building & Management

#### **WASHTENAW**

Odds & Ends Handyman Services LLC

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This newsletter reports on vital issues of public importance to the business community in our area. Because a free flow of information helps assist BBB® in its function of improving the economic system through informed decision-making, we encourage anyone with follow-up information on any of its content to let us know immediately.



Legally Speaking is an information column to educate readers in a general sense about legal topics relevant to doing business in Ohio and Michigan. It is not legal advice Always contact a qualified legal professional for legal advice about a particular circumstance, case, or issue.

# LEGAL HEADS-UP FOR 2026: WHAT OHIO & MICHIGAN BUSINESS MEMBERS SHOULD KNOW

As we move toward the new year, it's wise for business members of the Better Business Bureau of Northwest Ohio & Southeast Michigan to refresh their legal-radar. Two significant changes — one in Ohio, one in Michigan — will affect business cost structure, tax strategy, and compliance posture.

### Ohio: sharpen your tax-strategy now

January 1, Beginning 2026, Ohio will eliminate the politicalcontribution income tax credit and subject certain older trusts (pre-1972 election trusts) to income tax rather than the commercial activity tax (CAT). Businesses that use trust vehicles, hold assets via older structures or depend on legacy tax-elections should review their arrangements today. If you haven't revisited your entity structure, now is the time: tax counsel can guide whether restructuring, elections or asset transfers are advisable before year-end. Tracking effective dates is also critical — Ohio's Secretary

of State maintains a listing of when new laws apply.

# Michigan: wage & leave-policy rising tide

On January 1, 2026, Michigan's standard minimum wage rises to \$13.73/hr, with further increases follow. Tipped employees will see the sub-minimum rate advance gradually toward 50 % of the standard wage by 2031. Michigan's Earned Sick Time Act (ESTA) further increases paid leave requirements for many For employers. businesses operating in Michigan, or across the Ohio-Michigan border, this means budgeting for higher wage floors, reviewing payroll systems, and updating employee policy handbooks. It also underscores the importance of compliance readiness wage misclassification or failure to provide accrued sick leave can expose you to fines and reputational risk.

# What BBB-members should do now

Schedule a tax/entity-

structure review (especially for Ohio).

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- Budget and plan for wage/ benefit increases (especially in Michigan).
- Update HR/payroll systems and review employee handbooks.
- Communicate changes with your teams and operations before January 1, 2026.

Our BBB is committed to helping you stay ahead of the curve. If you're unsure whether your business is impacted by these changes — or whether there are additional sector-specific rules you should monitor — wisdom says call your lawyer, HR professional, and tax-and-payroll professionals. Our aim: to keep your compliance costs low, your risk profile light, and your focus on growth strong.

Thank you for your continued membership, and here's to a successful and compliant 2026!

Lane Montz, President/CEO
Better Business Bureau and
Better Business Bureau Ethics Foundation, Inc.